

2022-2023

Annual
Report

Key Opportunities, Inc.

Employment Driven

- Employment opportunities
- Skill Building Services
- Adult and youth work assessments
- Job development, job coaching and community placement opportunities
- Youth work-based learning opportunities
- Entrepreneur opportunities with the LITE Program
- CHEFS – Culinary & Hospitality Experience/Food Service

Transportation

Specialized Services

- Regularly run routes around the county.
- Provided 7,562 rides
- Traveled 60,530 miles

JARC

- Job Access Reverse Commute
- Transportation to work
- Provided 626 rides
- Traveled 8,186 miles



- Supported Employment
- Individuals
- LITE

Transportation

New Freedom

- Non-emergent Medical
- Wellwise
- Veterans Administration
- Hillsdale Hospital
- Individuals
- Provided 480 rides
- Miles 26,589



WIOA Youth Activities

Program Activities

- 41 Participants
- 18 New Enrollments
 - 10 Direct Hire
- 3 College Enrollment



Businesses to participate in Work Experiences

- KB Law Office
- Hillsdale County Thrift
- Crossroads Home Health
- One Point Technology Group
- City of Reading
- Little Ranger Daycare
- Rita's Daycare



WIOA Employers

- Jonesville Tool & Manufacturing
- Roso Design
- Cavoni's
- Menards Distribution Center
- Jackson College
- Hillsdale Country Living
- Walmart
- McDonald's
- Reading Community Schools
- Green Mark
- Stoop's Freight Liner

Production

Top 10 Customers by sales 2022-2023

DDP SP EM US, LLC

Hi-Lex Controls

MAR-VO Mineral

Dayco Products LLC

Abrasive Materials

TW Metals

Masco Cabinetry

Dexter Stamping

JSP

Quality Spring/TOGO Inc.



Employment at Key Opportunities

69 Participants were employed at Key in 2022-2023

- ▶ 20 Facility Based Employees
- ▶ 3 WTE Employees
- ▶ 46 Skill Builders

Facility Based for 2022-2023

Average Wage:\$6.33

(\$6.22 last year)

Overall hours worked: 18,088

(19,926 last year)

Total annual participant earning : \$100,199.49

(\$123,896.45 last year)



Youth Work Based Learning



JET -Job Experience and Training

- '21-'22 School Year- 10 Students
- '22-'23 School Year- 11 Students



Vocational Skills

- '21-'22 School Year- 18 Students
- '22-'23 School Year- 25 Students

**19 Years with the
Market House!**

Youth Work Programs

Ready, Set, Work!

16 Students this summer!



This Year's Worksites...

**City of Hillsdale
City of Jonesville**

**Community Work
Experience (CWE)**

13 Students

4 Gained employment

Participating Businesses

Reynolds Elementary

My Buddy's Clip Joint

Jilly Beans

Greenmark

Waldron Area Schools

Kitchen

Hillsdale Department of

Public Services

BPU

Senior Center

District Court

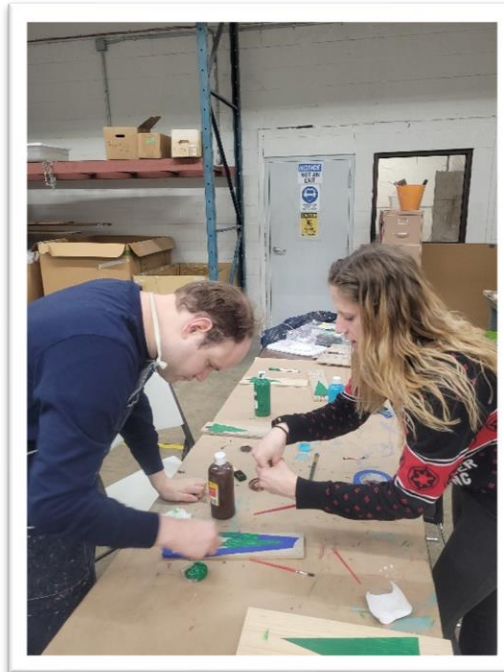
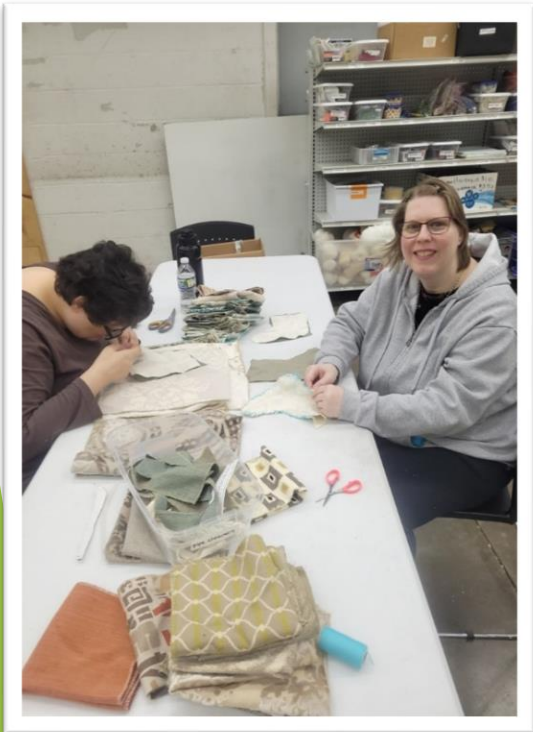
Broad Street Garage

NAJ Schools

Fetch'd Dog Grooming

LITE Program

- 40 LITE participants
- \$5,025 earned by participants in the entrepreneur program



Supported Employment



“You guys made my dream come true.”

12 individuals received Supported Employment

9 Average hours worked per week

\$12.43 Average hourly wage

Employers:

Dairy Queen

Finish Line Restaurant

Market House Supermarket

McDonalds

Michindoh Conference Center,

Raker Robertas

Wendy’s



“I like working in the community. I’m a good worker.”

A Key Opportunities Program

C.H.E.F.S.



Educate. Empower. Employ.



- ❖ CHEFS learned about a different career each week, made treats, and delivered the treats to professionals in the careers they learned about.



- Food Prep & storage safety
- Recipes, portioning & presentation
- Quality, Consistency, & Customer Service